

MD ANALYSIS

CA 1 September Analysis

GAT Constitutional Area 1 Leader: JEROME THOMPSON

July 2019 to September 2019 (3 months) Results

CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
New Clubs	9	32	26	13	6
Charter Members	513	1156	905	521	420
New Members	7028	6846	5573	5472	5853
Drops	11047	10815	11416	7883	8022
Net Growth	-2436	-1647	-3821	-801	-719

September (Only Results)

CA 1	Sep-16	Sep-17	Sep-18	Sep-19
New Clubs	17	9	7	1
Charter Members	486	252	232	100
New Members	2321	1990	1920	2122
Drops	2741	2817	2417	2415
Net Growth	331	-303	-29	98

Statement for 1st Quarter Results(previous 3 years)

CA 1	2016-2017 1st Qtr	2017-2018 1st Qtr	2018-2019 1st Qtr
New Clubs	32	26	13
Charter Members	1156	905	521
New Members	6846	5573	5472
Drops	10815	11416	7883
Net Growth	-1647	-3821	-801

MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
2	Texas	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	87
		New Members	0	0	0	0	674
		Drops	0	0	0	0	864
		Net Growth	0	0	0	0	-25
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	1
		New Members	0	0	0	0	57
		Drops	0	0	0	0	108
		Net Growth	0	0	0	0	9
8	Louisiana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	1
		New Members	0	0	0	0	71
		Drops	0	0	0	0	97
		Net Growth	0	0	0	0	-18
16	New Jersey	New Clubs	0	0	0	0	0
		Charter Members	7	1	4	6	0
		New Members	71	89	89	72	0
		Drops	182	167	146	95	0
		Net Growth	-54	-67	-15	20	0
20	Bermuda New York	New Clubs	1	1	0	0	0
		Charter Members	33	28	5	31	0
		New Members	227	302	212	273	0
		Drops	428	404	409	403	0
		Net Growth	-106	-17	-148	-28	0
22	Delaware District Of Columbia Maryland	New Clubs	0	2	0	0	0
		Charter Members	3	71	0	0	0
		New Members	124	111	79	97	0
		Drops	227	184	213	151	0
		Net Growth	-77	17	-115	-36	0
23	Connecticut	New Clubs	0	1	1	0	0
		Charter Members	1	33	29	13	0
		New Members	68	81	32	54	0
		Drops	146	191	158	107	0
		Net Growth	-67	-60	-90	-37	0
33	Massachusetts	New Clubs	0	0	0	0	0
		Charter Members	6	1	4	2	0
		New Members	141	133	55	79	0
		Drops	255	240	274	134	0
		Net Growth	-93	-87	-190	-43	0
44	New Hampshire	New Clubs	1	0	0	0	0
		Charter Members	40	0	2	0	0
		New Members	30	49	27	18	0
		Drops	104	98	82	48	0
		Net Growth	-31	-41	-51	-24	0
42	Rhode Island	New Clubs	0	0	0	0	0
		Charter Members	3	1	0	1	0
		New Members	20	12	16	8	0
		Drops	24	19	33	14	0
		Net Growth	2	-6	-16	-4	0

			2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
45	New York Vermont	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	5	24	12	19	0
		Drops	45	37	41	28	0
		Net Growth	-39	-10	-21	-1	0
41	Maine	New Clubs	0	0	0	0	0
		Charter Members	4	0	0	2	0
		New Members	25	32	15	17	0
		Drops	37	42	55	42	0
		Net Growth	-3	-4	-38	-18	0
Total	John Landrum	New Clubs	2	4	1	0	1
		Charter Members	97	135	44	55	89
		New Members	711	833	537	637	802
		Drops	1448	1382	1411	1022	1069
		Net Growth	-468	-275	-684	-171	-34

MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
4	California	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	35
		New Members	0	0	0	0	646
		Drops	0	0	0	0	672
		Net Growth	0	0	0	0	100
13	Ohio	New Clubs	0	1	0	0	0
		Charter Members	1	23	7	3	0
		New Members	204	168	148	127	0
		Drops	332	357	313	244	0
		Net Growth	-104	-146	-133	-90	0
14	Pennsylvania	New Clubs	1	0	5	1	0
		Charter Members	27	3	120	18	0
		New Members	281	280	279	229	0
		Drops	580	478	589	360	0
		Net Growth	-211	-165	-134	-75	0
21	Arizona California	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	3
		New Members	0	0	0	0	97
		Drops	0	0	0	0	91
		Net Growth	0	0	0	0	20
24	Virginia	New Clubs	0	1	1	0	0
		Charter Members	3	21	105	9	0
		New Members	137	114	155	106	0
		Drops	237	244	236	190	0
		Net Growth	-78	-87	61	-53	0
29	West Virginia	New Clubs	0	0	0	1	0
		Charter Members	1	0	0	21	0
		New Members	115	65	47	65	0
		Drops	137	122	151	65	0
		Net Growth	-13	-47	-90	34	0
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	17
		Drops	0	0	0	0	33
		Net Growth	0	0	0	0	-7
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	3
		New Members	0	0	0	0	43
		Drops	0	0	0	0	47
		Net Growth	0	0	0	0	10
46	California Nevada	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	30
		Drops	0	0	0	0	27
		Net Growth	0	0	0	0	5
Total	Dennis Grotrian	New Clubs	1	2	6	2	0
		Charter Members	32	47	232	51	41
		New Members	737	627	629	527	833
		Drops	1286	1201	1289	859	870
		Net Growth	-406	-445	-296	-184	128

MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
1	Illinois	New Clubs	0	1	1	0	0
		Charter Members	1	31	38	2	0
		New Members	299	240	200	236	0
		Drops	385	415	388	327	0
		Net Growth	-38	-80	-117	-33	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	103
		Drops	0	0	0	0	153
		Net Growth	0	0	0	0	-32
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	26
		New Members	0	0	0	0	336
		Drops	0	0	0	0	449
		Net Growth	0	0	0	0	-37
11	Michigan	New Clubs	0	1	0	0	0
		Charter Members	2	22	2	7	0
		New Members	168	183	169	134	0
		Drops	282	260	351	255	0
		Net Growth	-86	-31	-144	-80	0
25	Indiana	New Clubs	0	1	0	0	0
		Charter Members	1	27	3	0	0
		New Members	201	216	162	164	0
		Drops	321	308	347	210	0
		Net Growth	-75	-37	-156	-18	0
43	Kentucky	New Clubs	0	1	0	1	0
		Charter Members	5	22	2	21	0
		New Members	109	131	87	92	0
		Drops	219	212	246	166	0
		Net Growth	-88	-29	-140	-45	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	0	3	0	0
		New Members	35	23	14	30	0
		Drops	28	49	25	30	0
		Net Growth	11	-24	-4	3	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	38
		Drops	0	0	0	0	93
		Net Growth	0	0	0	0	-49
Total Patricia Vannett		New Clubs	0	4	1	1	1
		Charter Members	9	102	48	30	26
		New Members	812	793	632	656	477
		Drops	1235	1244	1357	988	695
		Net Growth	-276	-201	-561	-173	-118

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MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	0	0
		New Members	86	76	56	32	0
		Drops	132	121	170	95	0
		Net Growth	-41	-34	-93	-57	0
5M	Manitoba Minnesota Ontario	New Clubs	0	2	1	0	0
		Charter Members	14	59	22	6	0
		New Members	317	291	291	268	0
		Drops	464	438	433	381	0
		Net Growth	-102	-37	-86	-63	0
9	Iowa	New Clubs	0	1	0	0	0
		Charter Members	1	23	0	9	0
		New Members	141	207	157	123	0
		Drops	215	242	207	174	0
		Net Growth	-54	8	-27	-18	0
14	Pennsylvania	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	49
		New Members	0	0	0	0	259
		Drops	0	0	0	0	334
		Net Growth	0	0	0	0	7
24	Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	11
		New Members	0	0	0	0	113
		Drops	0	0	0	0	155
		Net Growth	0	0	0	0	-12
27	Wisconsin	New Clubs	0	0	1	0	0
		Charter Members	1	1	23	3	0
		New Members	330	337	279	246	0
		Drops	429	416	433	374	0
		Net Growth	-52	-33	-83	-80	0
29	West Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	74
		Drops	0	0	0	0	115
		Net Growth	0	0	0	0	-32
Total	Cindy Gregg	New Clubs	0	3	2	0	1
		Charter Members	16	84	45	18	60
		New Members	874	911	783	669	446
		Drops	1240	1217	1243	1024	604
		Net Growth	-249	-96	-289	-218	-37

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MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
1	Illinois	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	3
		New Members	0	0	0	0	255
		Drops	0	0	0	0	304
		Net Growth	0	0	0	0	-15
12	Tennessee	New Clubs	0	0	1	0	0
		Charter Members	6	7	49	3	0
		New Members	164	120	89	105	0
		Drops	232	201	201	235	0
		Net Growth	-51	-56	-48	-111	0
18	Georgia	New Clubs	0	0	1	0	0
		Charter Members	4	1	26	1	0
		New Members	132	125	62	99	0
		Drops	226	237	162	124	0
		Net Growth	-61	-96	-67	-15	0
27	Wisconsin	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	4
		New Members	0	0	0	0	326
		Drops	0	0	0	0	401
		Net Growth	0	0	0	0	-39
30	Mississippi	New Clubs	0	1	1	0	0
		Charter Members	0	33	27	0	0
		New Members	63	41	75	34	0
		Drops	109	89	90	41	0
		Net Growth	-40	-1	16	13	0
31	North Carolina	New Clubs	0	1	0	0	0
		Charter Members	2	37	3	2	0
		New Members	114	174	112	114	0
		Drops	200	233	213	123	0
		Net Growth	-67	15	-83	26	0
32	South Carolina	New Clubs	0	1	0	0	0
		Charter Members	5	32	0	0	0
		New Members	90	58	62	48	0
		Drops	147	133	111	109	0
		Net Growth	-40	-29	-36	-55	0
34	Alabama	New Clubs	0	0	0	0	0
		Charter Members	3	8	1	0	0
		New Members	79	63	60	86	0
		Drops	95	136	139	55	0
		Net Growth	2	-55	-69	35	0
35	Aruba Bahamas Florida	New Clubs	1	2	1	1	0
		Charter Members	50	87	29	41	0
		New Members	174	156	110	132	0
		Drops	230	333	298	148	0
		Net Growth	43	-23	-123	85	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	0	0	2	0	0
		New Members	0	0	22	47	0
		Drops	0	0	259	93	0
		Net Growth	0	0	-226	-40	0

			2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
60	Various	New Clubs	0	0	0	1	0
		Charter Members	12	0	0	29	0
		New Members	30	36	23	24	0
		Drops	40	69	56	73	0
		Net Growth	21	-29	-29	2	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	33
		Drops	0	0	0	0	29
		Net Growth	0	0	0	0	7
Total	Connie Le Cleir-Meyer	New Clubs	1	5	4	2	0
		Charter Members	82	205	137	76	7
		New Members	846	773	615	689	614
		Drops	1279	1431	1529	1001	734
		Net Growth	-193	-274	-665	-60	-47

MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
2	Texas	New Clubs	2	5	3	4	0
		Charter Members	116	151	99	120	0
		New Members	858	807	669	677	0
		Drops	1284	1209	1363	816	0
		Net Growth	-228	-151	-486	73	0
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	1	1	8	0	0
		New Members	91	93	63	82	0
		Drops	128	165	151	106	0
		Net Growth	-27	-52	-66	-15	0
7	Arkansas	New Clubs	0	0	1	0	0
		Charter Members	2	0	24	1	0
		New Members	82	70	80	62	0
		Drops	174	138	145	95	0
		Net Growth	-77	-52	-18	-25	0
8	Louisiana	New Clubs	0	0	0	0	0
		Charter Members	9	0	2	20	0
		New Members	139	114	102	97	0
		Drops	154	152	139	106	0
		Net Growth	7	-27	-21	31	0
16	New Jersey	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	2
		New Members	0	0	0	0	71
		Drops	0	0	0	0	103
		Net Growth	0	0	0	0	-7
20	Bermuda New York	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	35
		New Members	0	0	0	0	234
		Drops	0	0	0	0	428
		Net Growth	0	0	0	0	-107
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	16
		New Members	0	0	0	0	112
		Drops	0	0	0	0	160
		Net Growth	0	0	0	0	-22
26	Missouri	New Clubs	0	0	1	0	0
		Charter Members	1	2	24	10	0
		New Members	232	232	143	127	0
		Drops	261	262	256	200	0
		Net Growth	-16	-1	-68	-34	0
Total	Mahesh Chitnis	New Clubs	2	5	5	4	1
		Charter Members	129	154	157	151	53
		New Members	1402	1316	1057	1045	417
		Drops	2001	1926	2054	1323	691
		Net Growth	-341	-283	-659	30	-136

MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
6	Colorado	New Clubs	0	1	0	1	0
		Charter Members	0	21	0	35	0
		New Members	55	69	59	53	77
		Drops	128	95	79	102	84
		Net Growth	-61	4	-9	-9	10
17	Kansas	New Clubs	0	0	1	0	0
		Charter Members	1	0	22	1	0
		New Members	83	103	85	69	54
		Drops	187	165	179	99	102
		Net Growth	-92	-40	-56	-22	-37
21	Arizona California	New Clubs	0	0	0	0	0
		Charter Members	27	4	11	1	0
		New Members	144	132	71	92	0
		Drops	165	148	150	63	0
		Net Growth	32	27	-43	53	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	14	32	18	14	0
		Drops	22	28	29	23	0
		Net Growth	-6	5	-9	-8	0
38	Nebraska	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	4	1
		New Members	59	51	45	47	34
		Drops	84	77	93	64	49
		Net Growth	-14	-21	-41	-8	-8
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	2	0	0
		New Members	35	30	28	23	0
		Drops	73	41	54	43	0
		Net Growth	-30	-4	-20	-14	0
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	17	7	14	5	8
		Drops	37	25	26	16	12
		Net Growth	-15	-13	-12	-10	-4
37	Montana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	31
		Drops	0	0	0	0	24
		Net Growth	0	0	0	0	12
Total	Chris Gentry	New Clubs	0	1	1	1	0
		Charter Members	28	25	35	41	1
		New Members	407	424	320	303	204
		Drops	696	579	610	410	271
		Net Growth	-186	-42	-190	-18	-27

MD Wise Analysis

MD	GMT Area	CA 1	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
4	California	New Clubs	2	7	6	2	0
		Charter Members	83	353	197	66	0
		New Members	760	766	595	553	0
		Drops	958	1060	1082	667	0
		Net Growth	-18	201	-129	63	0
19	British Columbia Idaho Washington	New Clubs	0	0	0	1	0
		Charter Members	2	0	1	26	4
		New Members	116	128	124	126	114
		Drops	281	289	283	177	208
		Net Growth	-136	-128	-130	16	-55
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	1
		New Members	0	0	0	0	22
		Drops	0	0	0	0	20
		Net Growth	0	0	0	0	4
36	California Oregon	New Clubs	0	1	0	0	0
		Charter Members	2	23	1	4	0
		New Members	100	64	83	58	72
		Drops	177	169	157	77	118
		Net Growth	-58	-66	-60	5	-8
39	Idaho Oregon	New Clubs	0	0	0	0	0
		Charter Members	1	0	1	0	2
		New Members	35	26	16	26	29
		Drops	75	42	56	54	45
		Net Growth	-32	-15	-33	-28	-11
49	Alaska British Columbia Yukon Territory	New Clubs	1	0	0	0	0
		Charter Members	32	0	2	1	0
		New Members	72	50	80	70	0
		Drops	154	101	152	129	0
		Net Growth	-39	-34	-60	-51	0
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	0	0
		New Members	86	67	32	45	0
		Drops	89	62	69	55	0
		Net Growth	2	16	-25	-2	0
46	California Nevada	New Clubs	0	0	0	0	0
		Charter Members	0	27	5	2	0
		New Members	35	48	38	37	0
		Drops	71	61	83	50	0
		Net Growth	-18	23	-33	-1	0
37	Montana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	35	20	32	31	0
		Drops	57	51	41	47	0
		Net Growth	-18	-28	-7	-9	0
Total Allen Hedstrom		New Clubs	3	8	6	3	0
		Charter Members	120	404	207	99	7
		New Members	1239	1169	1000	946	237
		Drops	1862	1835	1923	1256	391
		Net Growth	-317	-31	-477	-7	-70

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020
11	Michigan	New Clubs Charter Members New Members Drops Net Growth	0 2 146 243 -65
13	Ohio	New Clubs Charter Members New Members Drops Net Growth	1 24 158 229 -24
25	Indiana	New Clubs Charter Members New Members Drops Net Growth	0 0 158 182 4
Total	Micheal Gibbs	New Clubs Charter Members New Members Drops Net Growth	1 26 462 654 -85

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020
7	Arkansas	New Clubs Charter Members New Members Drops Net Growth	0 32 68 101 10
9	Iowa	New Clubs Charter Members New Members Drops Net Growth	0 2 108 151 -26
26	Missouri	New Clubs Charter Members New Members Drops Net Growth	0 0 173 210 -17
Total	Gregory Gilliam	New Clubs Charter Members New Members Drops Net Growth	0 34 349 462 -33

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020
23	Connecticut	New Clubs Charter Members New Members Drops Net Growth	0 1 70 108 -32
33	Massachusetts	New Clubs Charter Members New Members Drops Net Growth	0 2 79 134 -34
44	New Hampshire	New Clubs Charter Members New Members Drops Net Growth	0 1 36 59 -13
42	Rhode Island	New Clubs Charter Members New Members Drops Net Growth	0 0 16 9 11
45	New York Vermont	New Clubs Charter Members New Members Drops Net Growth	0 0 21 13 17
41	Maine	New Clubs Charter Members New Members Drops Net Growth	0 0 27 46 -15
Total Edward (Ed) Farrington		New Clubs Charter Members New Members Drops Net Growth	0 4 249 369 -66

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020
51	Puerto Rico U S Virgin Islands	New Clubs	1
		Charter Members	32
		New Members	28
		Drops	126
		Net Growth	-61
60	Various	New Clubs	0
		Charter Members	0
		New Members	41
		Drops	56
		Net Growth	-9
Total	Miriam Vázquez	New Clubs	1
		Charter Members	32
		New Members	69
		Drops	182
		Net Growth	-70

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020
18	Georgia	New Clubs	0
		Charter Members	0
		New Members	77
		Drops	91
		Net Growth	-5
31	North Carolina	New Clubs	0
		Charter Members	11
		New Members	106
		Drops	142
		Net Growth	-8
32	South Carolina	New Clubs	0
		Charter Members	1
		New Members	59
		Drops	115
		Net Growth	-47
35	Aruba Bahamas Florida	New Clubs	0
		Charter Members	13
		New Members	139
		Drops	275
		Net Growth	-27
Total	Carlton Lloyd	New Clubs	0
		Charter Members	25
		New Members	381
		Drops	623
		Net Growth	-87

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020
12	Tennessee	New Clubs Charter Members New Members Drops Net Growth	0 7 118 191 -39
30	Mississippi	New Clubs Charter Members New Members Drops Net Growth	0 0 59 35 25
34	Alabama	New Clubs Charter Members New Members Drops Net Growth	0 8 68 81 4
43	Kentucky	New Clubs Charter Members New Members Drops Net Growth	0 0 68 100 -27
Total	Thomas Matney	New Clubs Charter Members New Members Drops Net Growth	0 15 313 407 -37

